UNITED STATES SECURITIES AND EXCHANGE

Washington, D.C. 20:

OMB APPROVAL

4B NUMBER: 3235-0076 pires: May 31, 2005 timated average burden

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FORM D NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D. **SECTION 4(6) AND/OR**

FORM LIMITED OFFERING EXEMPTION

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| Serial |
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| (|

| Name of Offering (check if this is an Offer and Sale of Series B Convertible Pref | amendment and name has changed, and indicate change erred Stock | .) |
|--|---|---|
| Filing Under (Check box(es) that apply): Type of Filing: New Filing A | □ Rule 504 □ Rule 505 ☒ Rule 506 □ S mendment | Section 4(6) ULOE |
| | A. BASIC IDENTIFICATION DATA | |
| 1. Enter the information requested about the | ne issuer | |
| Name of Issuer (☐ Check if this is an am Optasite, Inc. | endment and name has changed, and indicate change.) | |
| Address of Executive Offices 446 Main Street, 2 nd Floor, Worcester, MA | (Number and Street, City, State, Zip Code) 01608 | Telephone Number (Including Area Code) (508) 799-2460 |
| Address of Principal Business Operations (if different from Executive Offices) | (Number and Street, City, State, Zip Code) | Telephone Number (Including Area Code) |
| Brief Description of Business | | |
| Lease cellular towers to wireless providers. | | PROCESSED |
| Type of Business Organization | | ther (please specify): DEC 23 2MMs |
| □ corporation | | ther (please specify): |
| ☐ business trust | ☐ limited partnership, to be formed | 5, <u>, , , , , , , , , , , , , , , , , , </u> |
| Actual or Estimated Date of Incorporation of Jurisdiction of Incorporation or Organization | or Organization: Month Vea 0 2 0 2 CN for Canada; FN for other foreign jurisdiction) | ☐ MACtual ☐ Estimated |

GENERAL INSTRUCTIONS

Federal:

1164/2

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6)

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those state that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number. SEC 1972 (6-02) 1 of 8



A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
 Each promoter of the issuer, if the issuer has been organized within the past five years;
 - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
 - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
 - Each general and managing partner of partnership issuers.

| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ■ Executive Officer | ☑ Director | ☐ General and/or Managing Partner |
|---|-----------------------|---------------------------------------|---------------------|------------|---------------------------------------|
| Full Name (Last name first, if ind | lividual) | | | | |
| Eisenstein, James S. | | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | (ip Code) | | |
| 446 Main Street, 2 nd Floor, Worce | ester, MA 01608 | | | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ■ Executive Officer | ☑ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind | lividual) | · · · · · · · · · · · · · · · · · · · | | | Withdiaging 1 artifer |
| Ross, III, James H. | | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | (ip Code) | | · · · · · · · · · · · · · · · · · · · |
| 446 Main Street, 2 nd Floor, Worce | ester. MA 01608 | | | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☑ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind | lividual) | | | | Managing Latiner |
| Newton, Matthew C. | | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | (ip Code) | | |
| 446 Main Street, 2 nd Floor, Worce | ester. MA 01608 | | | | |
| Check Box(es) that Apply: | Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☑ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind | lividual) | | | | Managing Farmer |
| Peake, Word D. | | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | (ip Code) | | |
| 446 Main Street, 2 nd Floor, Worce | ester. MA 01608 | | | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | □ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind | lividual) | | | | Trianging Turinor |
| Lewis, Rand G. | | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | (ip Code) | | |
| 446 Main Street, 2 nd Floor, Worce | ester. MA 01608 | | | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☑ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind | lividual) | | | | ivianaging i artiici |
| Auerbach, Jon G. | | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | ip Code) | | |
| 446 Main Street, 2 nd Floor, Worce | ester, MA 01608 | | | | |
| Check Box(es) that Apply: | ☐ Promoter | ■ Beneficial Owner | ☐ Executive Officer | ☐ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind Centennial Ventures VII, LP | lividual) | | | | Managing Farmer |
| Business or Residence Address | (Numbe | er and Street, City, State, 2 | Cip Code) | • | |
| 1428 Fifteenth Street, Denver, Co Check Box(es) that Apply: | D 80202 ☐ Promoter | ☑ Beneficial Owner | ☐ Executive Officer | □ Director | ☐ General and/or |
| Full Name (Last name first, if ind | lividual) | | | | Managing Partner |
| , | • | | | | |
| Columbia Capital Equity Partners Business or Residence Address | S III, L.P. | er and Street, City, State, Z | in Code) | | |
| | | · | np code) | | |
| 201 North Union Street, Suite 30 | 0, Alexandria, VA | 22314 | | | |

| Check Box(es) that Apply: | ☐ Promoter | ■ Beneficial Owner | ☐ Executive Officer | ☐ Director | ☐ General and/or Managing Partner |
|---|------------------|-------------------------------|---------------------|------------|---------------------------------------|
| Full Name (Last name first, if ind | ividual) | - | | | <u> </u> |
| Highland Capital Partners V Limi | ted Partnership | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | (ip Code) | | |
| 92 Hayden Avenue, Lexington, M | IA 02421 | | | • | • |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ■ Executive Officer | ☐ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind | ividual) | <u></u> | | | |
| Paradowski, M. Beau | | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | Cip Code) | | · · · · · · · · · · · · · · · · · · · |
| 446 Main Street, 2 nd Floor, Worce | ester, MA 01608 | | | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☑ Director | General and/or Managing Partner |
| Full Name (Last name first, if ind | ividual) | | | | |
| Ivy, David | | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | ip Code) | | |
| 446 Main Street, 2 nd Floor, Worce | ester, MA 024608 | | | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☐ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind | ividual) | | | | |
| Business or Residence Address | (Number | er and Street, City, State, Z | ip Code) | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☐ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind | ividual) | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, 2 | ip Code) | | |
| Check Box(es) that Apply: | □ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☐ Director | ☐ General and/or Managing Partner |
| Full Name (Last name first, if ind | ividual) | | | | |
| Business or Residence Address | (Numbe | er and Street, City, State, Z | ip Code) | | |
| | | | - " | | |

| | | | | B. INF | ORMATIC | N ABOU | r offeri | NG . | | - | | |
|---|--|--|--|---------------------------|-------------------------------|------------------------------|---------------|------------------------------|------------------------------|----------------------------|------------------------|-----------------|
| 1. Has the | issuer sold, | or does the is | ssuer intend | i to sell, to | non accredi | ted investo | rs in this of | fering? | | | | No ⊠ |
| | | | Ans | wer also in | Appendix, | Column 2, | if filing und | der ULOE. | | | | |
| 2. What is | the minimu | m investmen | t that will t | e accepted | from any in | idividual? | | | | | \$ <u>N/A</u> | |
| | | | | | | | | | | | Yes | No |
| 3. Does the | offering pe | rmit joint ov | vnership of | a single un | it? | | : | | | | | ⊠ |
| remuneration agent of a begressons to be | on for solicit broker or dea be listed are | on requested tation of pure aler registered associated p first, if indiv | chasers in c d with the S ersons of si | onnection v SEC and/or | with sales of with a state | f securities or states, l | in the offer | ing. If a pe e of the bro | rson to be l ker or deale | isted is an er. If more | associate than five | d person or |
| Business or | Residence . | Address (Nu | mber and S | treet, City, | State, Zip (| Code) | | | | | | ·- |
| Name of As | ssociated Br | oker or Deal | er | | | | | | | | | |
| States in W | hich Person | Listed Has S | Solicited or | Intends to | Solicit Purc | hasers | | | | | | |
| | | or check ind | | | | | | | | | | All States |
| [AL] | [AK] | [AZ] | [AR] | [CA] | [CO] | [CT] | [DE] | [DC] | [FL] | [GA] | [HI] | [ID] |
| [IL] | [IN] | [IA] | [KS] | [KY] | [LA] | [ME] | [MD] | [MA] | [MI] | [MN] | [MS] | [MO] |
| [MT] | [NE] | [NV] | [NH] | [NJ] | [NM] | [NY] | [NC] | [ND] | [OH] | [OK] | [OR] | [PA] |
| [RI]_ | [SC] | [SD] | [TN] | [TX]_ | [UT] | [VT] | [VA] | [WA]_ | [WV] | [WI] | [WY] | [PR] |
| Full Name | (Last name f | first, if indiv | idual) | | | | | | | | | |
| Business or | Residence | Address (Nu | mber and S | treet, City, | State, Zip (| Code) | <u></u> | | | | | |
| Name of As | ssociated Br | oker or Deal | er | | | | | | | | | |
| | | | | | | | | | | | | |
| | | Listed Has S | | | Solicit Purc | hasers | | | | | | All States |
| [AL] | [AK] | [AZ] | [AR] | [CA] | [CO] | [CT] | [DE] | [DC] | [FL] | [GA] | [HI] | [ID] |
| [IL] | [IN] | [IA] | [KS] | [KY] | [LA] | [ME] | [MD] | [MA] | [MI] | [MN] | [MS] | [MO] |
| [MT] | [NE] | [NV] | [NH] | [NJ] | [NM] | [NY] | [NC] | [ND] | [OH] | [OK] | [OR] | [PA] |
| [RI] | [SC] | [SD] | [TN] | [TX] | [UT] | _[VT] | [VA] | [WA] | [WV] | [WI] | [WY] | [PR] |
| Full Name | (Last name f | first, if indiv | idual) | | | | | - | | | | |
| | | | | | | | | | | | | |
| Business or | Residence . | Address (Nu | mber and S | treet, City, | State, Zip (| Code) | | | | | | |
| | | | | | | | | | | | | — . |
| Name of As | ssociated Br | oker or Deal | er | | | | | | | | | |
| | | Listed Has | | | | | · · · · | | | | | All States |
| (Check | "All State" [AK] | or check ind [AZ] | iividuai Sta [AR] | (CA) | [CO] | [CT] | [DE] | [DC] | [FL] | [GA] | [HI] | All States [ID] |
| (AL) | [IN] | [IA] | [KS] | [KY] | [LA] | [ME] | [MD] | [MA] | [MI] | [MN] | [MS] | [MO] |
| [IL] [MT] | [IN] | [NV] | [NH] | [NJ] | [NM] | [NY] | [NC] | [ND] | [OH] | [OK] | [OR] | [PA] |
| ן זאון חקו | [NE] | [NA] | נתאון ואדו | וציון | ן זעוען דדו זו | [NT] | [NC] | [WA] | [WV] | rwn | [WV] | (PA) |

C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

| 1 | Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box and indicate in the columns below the amounts of the securities offered for exchange and already exchanged. | | |
|----|---|----------------------|--|
| | and already exchanged. | Aggregate | Amount Already |
| | Type of Security | Offering Price | Sold |
| | Debt | \$_0 | \$0 |
| | Equity | \$_0 | \$0 |
| | □ Common 🛽 Preferred | | |
| | Convertible Securities (including warrants) | \$ <u>24,999,999</u> | \$ 11,999,998 |
| | Partnership Interests | \$ <u>0</u> | \$ <u>0</u> |
| | Other (Specify) | \$ 0 | \$ <u>0</u> |
| | Total | \$_24,999,999 | \$ 11,999,998 |
| | Answer also in Appendix, Column 3, if filing under ULOE. | | |
| 2. | Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero." | Number Investors | Aggregate Dollar Amount of Purchases |
| | Accredited Investors | 21 | \$ 11,999,998 |
| | Non-accredited Investors | | \$0 |
| | | | |
| | Total (for filings under Rule 504 only) | | \$ <u>11,999,998</u> |
| | Answer also in Appendix, Column 4, if filing under ULOE. | | |
| 3. | If this filing is for an offering under <u>Rule 504</u> or <u>505</u> , enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1. | | |
| | Type of offering | Type of | Dollar Amount |
| | Rule 505 | Security N/A | Sold \$_N/A |
| | Regulation A | N/A | \$_N/A |
| | Rule 504 | N/A | \$_N/A |
| | Total | N/A | \$ N/A |
| 4 | a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate. | | |
| | Transfer Agent's Fees | | s <u>0</u> |
| | Printing and Engraving Costs | | □ \$ <u>0</u> |
| | Legal Fees | | ⊠ \$ <u>75,000</u> |
| | Accounting Fees | | □ \$ <u>0</u> |
| | Engineering Fees | | □ \$ <u>0</u> |
| | Sales Commissions (specify finders' fees separately) | | □ \$ <u>0</u> |
| | Other Expenses (identify) | | s <u>0</u> |
| | Total | | ■ \$ <u>75,000</u> |

| C. OFFERING PRICE | E, NUMBER OF INVESTORS, EXPENSES AND USE | OF P | ROCEEDS | | |
|---|---|--------|--|-------|-----------------------|
| 1 and total expenses furnished in respons | te offering price given in response to Part C - Question e to Part C - Question 4.a. This difference is the | | | Ş | \$ <u>24,924,999</u> |
| used for each of the purposes shown. If the estimate and check the box to the left of the | aross proceeds to the issuer used or proposed to be amount for any purpose is not known, furnish an estimate. The total of the payments listed must equal forth in response to Part C - Question 4.b above. | | | | : |
| the adjusted gross proceeds to the issuer sec | Total in response to raine equestion 4.6 above. | | Payments to Officers, Directors, & Affiliates | I | Payments To Others |
| Salaries and fees | | | \$ | | \$ |
| Purchase of real estate | | | \$ | | \$ |
| Purchase, rental or leasing and installati | on of machinery and equipment | | \$ | | \$ |
| Construction or leasing of plant buildin | gs and facilities | | \$ | | \$ <u></u> |
| offering that may be used in exchange f | ng the value of securities involved in this or the assets or securities of another | п | \$ | _ | |
| · · · · · · · · · · · · · · · · · · · | | | \$ \$ | | |
| | | | | | |
| • | | | \$ | | |
| Other (specify): | | Ц | \$ | П | \$ |
| | | | \$ | П | S |
| | | | \$ | | |
| Column Totals | | ш | Φ | ш | ٥ |
| Total Payments Listed (Column totals a | dded) | | ⊠ \$ <u>2</u> 4 | 1,924 | 1,999 |
| | D. FEDERAL SIGNATURE | | | | |
| following signature constitutes an undertaki | med by the undersigned duly authorized person. If this no ng by the issuer to furnish to the U.S. Securities and Exch issuer to any non-accredited investor pursuant to paragrap | ange (| Commission, up | on v | |
| Issuer (Print or Type) | Signature | | Date | | |
| Optasite, Inc. | | | December 2 |), 20 | 04 |
| Name of Signer (Print or Type) | Title of Signer (Print or Type) | | | _ | |
| James H. Ross, III | President | | | | |

—— ATTENTION ———

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)